Ready for Lift-Off? Make the move: Go Cloud!

Organizations need to provide the personalized experience customers want. This they can do by digitizing their business to manage their internal processes more effectively.

“By 2020, 75% of organisations will have deployed a multi-cloud or hybrid cloud model for their IT needs”.


Solution Benefits - On-premise vs. Cloud

On-premise
- Increased maintenance and support costs
- Only local connectivity & local operations
- Limited storage and high storage costs
- Outdated technology
- Restricted access to data support
- In-house communication and data storage
- Low initial start-up costs

Migrate with AlfaPeople
- Mitigate risk
- Expert consultants and Microsoft Certified Professionals
- 10+ years of experienced implementations
- Customer success stories across industries
- Step-by-step guide and migration checklist
- A helping hand and point of contact with you every step of the way
- Education & training sessions for your users.
- Ongoing support post-implementation.

In the Cloud
- Ongoing, free upgrades, and system updates
- Microsoft AppSource, which provides access to a wide range of applications to use with your system
- Global transactions / scalability
- Remote access. Any device, any location, any time.
- Leverage Business Intelligence & Machine Learning
- Predictability in operating costs (OPEX) instead of capital expenditure (CAPEX)
- New, and modern features
- 24/7 Global support

Making the Shift

Cloud Lift-Off simply migrates your Microsoft Dynamics CRM from on-premise to the cloud. Our leading consultants and technology experts are here to help you at every stage of your journey.
Go Cloud in just three easy steps:

Our Cloud Lift-Off Framework consists of three phases with two steps in each phase:

**Pre-migration**
- Start
- Week 1
- Week 2

Analyse
- Analyse data migration scope
- Analyse upgrades to add-on
- Analyse code upgrade replacement
- Analyse integrations

Readiness
- Agree on project scope
- Agree on project resources
- Agree on project schedule
- Set up tenant/instance(s)
- Set up users/licensing

**Migration**
- Week 3
- Week 4

Initial migration
- Migrate customisations
- Migrate configurations
- Migrate data
- Migrate code

System verification
- Enable workflows
- Enable plugins
- Enable integrations
- Enable users
- Test data
- Test functionality
- Test integrations

**Go-Live**
- Week 5
- Week 6

Cutover
- Migrate data delta
- Enable all features, integrations and users
- Test and sign-off on data and functionality

Maintenance & support
- Conduct training
- Conduct hypercare
- Initiate AMS Services

**What customers are saying…**

“We chose to migrate our existing Dynamics CRM solution to the cloud and CRM online with AlfaPeople to make it easier to roll out in a steadily growing organization. It is easier to maintain and support, and upgrades to new versions are handled by Microsoft. We also have the latest version of the platform and a new user interface that our users find much easier to work with. Add mobile access and a variety of out-of-the box features – it was an easy decision and we are very pleased with the implementation.”

*Kim Bryndum, VP of Operations, Business & Applications.*

Ready for Lift-Off?

AlfaPeople is your path to Cloud success: Get in touch to find out why!

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